



ACSP
AGED CARE SUPER PARTNER

OPTIMISE YOUR OPERATIONS WITH ACSP BY LEVERAGING A CENTRALISED BACKEND SERVICE MODEL THAT REDUCES YOUR OVERHEAD COSTS, AND IMPROVES YOUR ORGANISATIONS LONG-TERM SUSTAINABILITY IN A CHANGING LANDSCAPE.



ACSP PROVIDES THE BACKBONE FOR BETTER CARE, EVERY DAY.

**TO FIND OUT MORE, SIMPLY CALL ACSP TODAY ON
1300 002 277 OR EMAIL info@acsp.com.au**

In-home aged care is one of the fastest-growing sectors in healthcare, with an increasing demand for high-quality services as Australia's population ages. However, many in-home aged care providers face ongoing challenges in streamlining operations, managing costs, and ensuring compliance. That's where ACSP (Aged Care Super Partner) steps in, providing tailored backend services designed to empower your organisation and help you focus on what truly matters – delivering exceptional care to your clients.

THERE ARE OVER 1,091,108 AGEING AND ELDERLY AUSTRALIANS RECEIVING CARE.



PEOPLE RECEIVING CARE

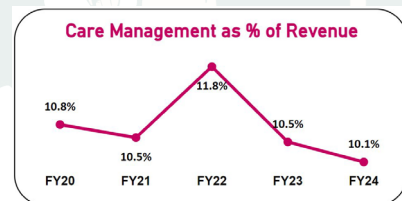
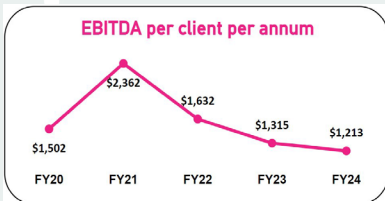
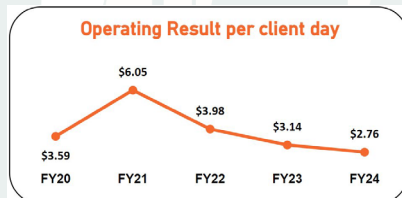
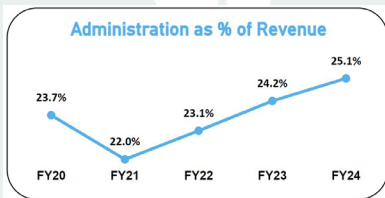
274,976 HCP
816,132 CHSP

*References:
agedcarequality.gov.au/sites/default/files/media/sector-performance-report-for-quarter-4-april-june-2024

THE FUTURE OF IN-HOME AGED CARE: WHY IT MATTERS

The demand for in-home aged care is set to rise significantly as Australia’s ageing population grows. According to the Australian Institute of Health and Welfare, the number of people aged 65 and over is expected to double by 2050, reaching over 8.7 million people. In response, the aged care sector is under increasing pressure to deliver high-quality services efficiently and sustainably. However the current in-home aged care model does not support such growth.

According to the Quarterly Financial Snapshot Aged Care Sector Quarter 4 2023-24 report, 23.3% of home care providers are operating with slender margins and have not reported profitability. This underscores the urgent need for these providers to reassess their business models to ensure long-term sustainability.



Reference:
Stewart Brown

The aged care sector in Australia is one of the most regulated industries. Adapting to and implementing regulatory changes can result in delays, compliance issues, and costly solutions. Our internal analysis highlights that many providers lack the internal expertise required to manage these evolving requirements effectively, leading to potential sector exits.

By partnering with ACSP you are positioning your organisation to thrive in this evolving landscape, ensuring long-term success and making a positive difference in the lives of your clients.

ACSP VISION

Empowering in-home aged care providers to achieve their strategic objectives.

ACSP MISSION

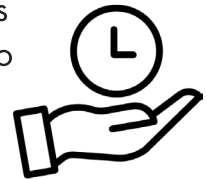
Partnering with in-home aged care providers to deliver safe, compliant, and best practice operating models through tailored sector solutions.

THE IMPACT OF PARTNERING WITH ACSP

COST REDUCTION: Providers who partner with ACSP will report a decrease in administrative costs, thanks to our streamlined systems.



TIMESAVINGS: By automating routine tasks, organisations can save hours per employee, allowing your team to focus on direct care delivery.



CONFIDENCE IN COMPLIANCE: Partners can achieve compliance in audits and remain fully compliant with the latest aged care regulations.



LET ACSP SUPPORT YOUR JOURNEY TOWARD A MORE EFFICIENT AND COMPLIANT FUTURE.

Take the next step towards a stronger, more sustainable in-home aged care service with ACSP. Speak with ACSP representative today to learn how we can help you optimise your backend operations and elevate the quality of care you provide.

KEY BENEFITS OF PARTNERING WITH ACSP

STREAMLINE ADMINISTRATIVE TASKS

Say goodbye to endless administrative tasks and inefficient processes. ACSP centralises your administrative functions, saving you time and resources, whilst automating routine tasks such as gathering client data from My Aged Care, uploading client documentation to your CRM system, processing client invoices, payroll, monitoring your staff compliance requirements, and triaging inbound calls – so you can devote more energy to delivering high-quality care.

ENSURE COMPLIANCE & QUALITY CARE

Stay ahead of constantly evolving aged care regulations. ACSP helps you navigate the complexities of compliance, ensuring your organisation meets the required standards and maintains accreditation, and passes all sector audits. With ACSP by your side, you can focus on delivering the best care while knowing that you meet government regulations and standards.

ENHANCE EFFICIENCY & REDUCE COSTS

ACSP's backend solutions help optimise your organisation's operations, cutting down on inefficiencies and costly overheads. By centralising services such as HR, finance, risk, marketing, and compliance, you can eliminate unnecessary expenditure and reduce the burden on your staff. Financial transparency and robust HR systems are vital for any aged care provider. ACSP offers tailored solutions for accurate financial reporting, budgeting, and forecasting. Plus, our HR systems ensure you can attract, retain, and manage skilled staff efficiently, which is crucial for maintaining high standards of care. Work with ACSP to help manage your risks, incidents, and implement continued process improvement whilst capturing and monitoring client feedback. ACSP can support you with employee engagement surveys as well as annual performance reviews. ACSP will develop policies and procedures for your organisation that will support its long-term sustainability.

SUSTAINABLE, LONG-TERM SUPPORT

In a rapidly changing landscape, long-term stability is key. ACSP is committed to providing ongoing support that evolves with the sector, ensuring that your organisation remains resilient, adaptable, and financially sustainable in the future.

A GAME CHANGER FOR IN-HOME AGED CARE PROVIDERS

OPTIMISE YOUR OPERATION WITH ACSP BY leveraging our centralised backend service model to reduce overhead costs and improve long-term sustainability. Our flexible solutions are designed to scale with your organisation, allowing you to focus on delivering excellent care while we take care of the rest.

By partnering with ACSP, you gain access to an experienced team of professionals who understand the unique challenges of in-home aged care. Our goal is simple: to provide the essential backbone for better care, every day.

YOUR EXPERTS MANAGE YOUR CLIENT RELATIONSHIP



ACSP SUPPORTS YOUR ORGANISATION TO REMAIN SUSTAINABLE

As the demand for aged care services continues to grow, providers are under pressure to deliver high-quality care while managing financial sustainability and operational efficiency.

Currently, there is no other provider in the aged care sector tailored to address the specific operational back-office needs of the aged care sector. To date, providers have operated independently, leading each provider to bear the full cost of running their organisation.

As Australia's first aged care super partner service provider, ACSP is dedicated to filling this critical gap by providing a seamless and supportive ecosystem that enhances the overall productivity and efficiency of aged care providers.

COLLABORATION FRAMEWORK

In-home aged care providers partner with Federal Government, State Government to maintain licences, registrations, and receive funding.

In-home aged care providers continue to work with peak bodies to advocate for the greater good of the sector.

ACSP partners with in-home aged care providers to assist in reducing financial pressures on the aged care sector by providing support and solutions designed to assist them to reduce their overall administration and management pressures, and costs, and streamline administrative tasks that enhance efficiencies.

ACSP will work closely with in-home aged care providers to assist them to meet their compliance obligations.

ACSP will work closely with the Commissioner and the Department to deliver excellence within the aged care sector and help mitigate emerging sector risks and liabilities.



**ACSP PROVIDES THE
BACKBONE FOR BETTER
CARE, EVERY DAY.**



**TO FIND OUT MORE, SIMPLY CALL ACSP TODAY ON
1300 002 277 OR EMAIL INFO@ACSP.COM.AU**